


ASSA ABLÖY



**Medeco X4 Bolt
Playbook**

 **Simple, Fast, and Easy!**

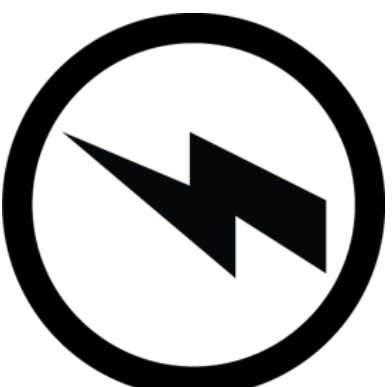
ASSA ABLÖY is the global leader in door opening solutions, dedicated to satisfying end-user needs for security, safety and convenience

About This Playbook...

This playbook is intended to provide an overview of the Medeco X4 Bolt rapid masterkey program.

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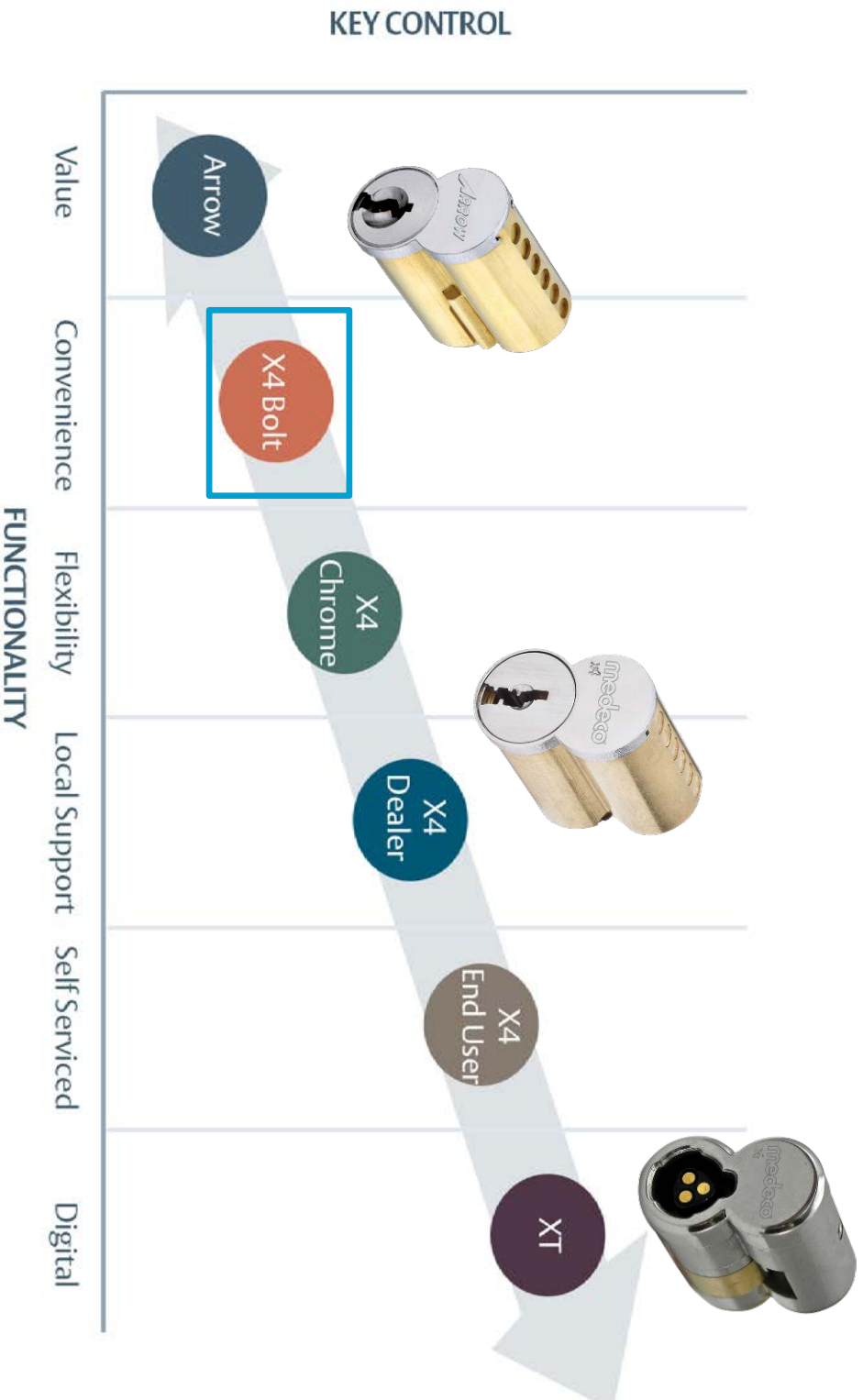
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Arrow & Medeco Unmatched Key System Continuum



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What is Medeco X4 Bolt?

The Medeco X4 Bolt program was created to expand commercial key control into new and existing channels. This targeted, direct program will assist Wholesale and Contract Hardware partners in capturing discretionary business from End Users, Dealers, Integrators, and more.



Quick Turnaround

- Inventory at Medeco
- 5-day shipping
- Up to 250 cylinders
- Preset Master Key systems



Convenient Order System

- No contracts
- No letter of authorization
- Preset order form
- Commercially Available



Focused Strategy

- Quick key systems
- Discretionary business
- New markets/channels
- CHD/Wholesale focus

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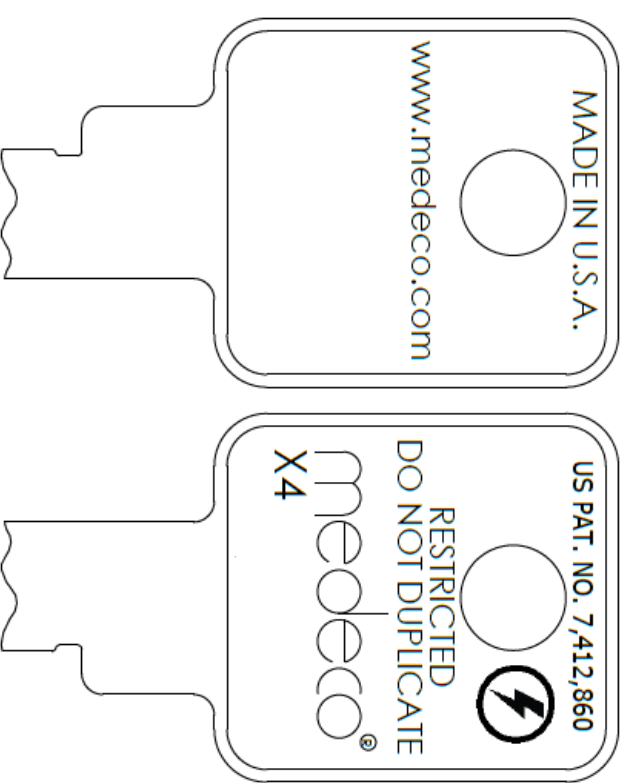
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Product Ordering Details

- Medeco technology, DGV keyway
- Medeco specific coining die
 - No custom coining die available
 - Reduces cost and complexity
- No agreements, Letters of Authorizations, cards, or vouchers required
- Can be orders mater keyed, pinned, or sub-assembled
 - 5-day lead time on product from factory inventory
- Must be ordered using X4 Bolt order form
 - Eliminates questions
 - Accelerates order processing
 - Available at www.medeco.com/x4bolt



Frequently Asked Questions

- Who is the ideal End User?
 - End Users with 1-250 doors that are seeking quick system turn around, premium key system capability, and commercially available service parts
- Who can purchase X4 Bolt?
 - Contract Hardware dealers and Wholesalers
- What is my price for Medeco X4 Bolt?
 - Standard buying program applies
 - Use Medeco X4 technology to determine list price (technology code “N”)
- Who can stock blanks, cut keys, and service the system?
 - Contract Hardware dealers, Wholesalers, Integrators, or End Users
- What level Master Key systems are available?
 - 2 or 3 level master key systems
 - Keyed alike and keyed different groups also available
 - Sub assembled also available
- How do I place an order?
 - Customers must use a Smart PDF order form (available at www.medeco.com/x4bolt)
 - Medeco Webshop is under development and will be utilized in Q4 2017

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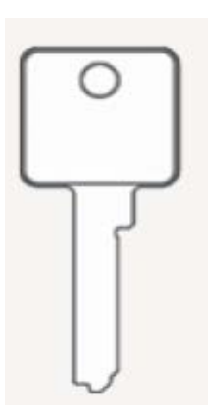
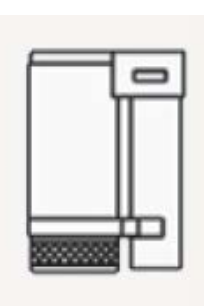
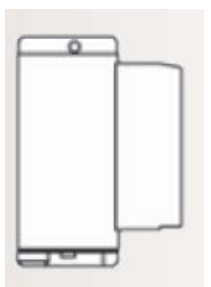
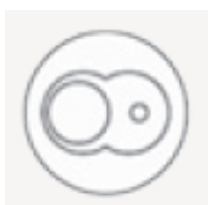
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Frequently Asked Questions

- What product is Medeco stocking for X4 Bolt?
 - 33600006N – 6 pin SFIC core
 - 33076011 mortise housing w/ CT-Z01 cam
 - 3307603H – rim housing
 - 20200H1N – Schlage style key in knob cylinder
 - 322201N (include KYB327631KWY control key) – 6 pin Schlage LFIC cylinder
 - KYB326900-DGV99 – Keyblanks



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- For more information and to access the electronic order form, please visit www.medeco.com/x4bolt
- For additional questions, please contact your ASSA ABLOY Door Security Solutions representative.

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Who Can Help?

- Tech Support Live Chat
 - Available from 8:00 a.m. - 5:00 p.m. EST Monday through Friday
 - <http://techchat.assaabloy.com:8080/ECCChat/medeco.html>
- Customer Care Live Chat
 - Available from 8:00 a.m. - 5:00 p.m. EST Monday through Friday
 - <http://techchat.assaabloy.com:8080/ECCChat/MedecoCS.html>
- Sales support
 - <http://www.medeco.com/en/site/medeco/dealer-locator/sales/>
- Web site
 - www.medeco.com/x4bolt

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